

INVEST IN GEORGIA

GEORGIA

A PLEASURE
DOING BUSINESS

Investment Climate And Opportunities



Why Georgia

**Strategically
located at the
crossroad of
Europe and Asia**



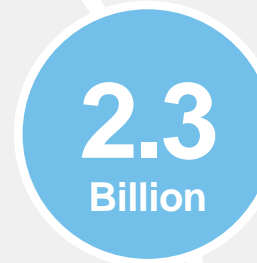
**7th Easiest
Country to
do Business**

(World Bank's Ease of
Doing Business
Report 2020)



**3rd Least Tax
Burden Country,
with 9.9% Total
Tax Rate**

(World Bank Group)



**Free Trade
Agreements with
Market of 2.3
Billion population**

(Including EU, EFTA,
CIS and China)



**Competitively
Priced, Skilled
and Productive
Workforce**

The Country At A Glance

Region	Europe
Population	3.7 Million
Capital	Tbilisi
Govt type	Parliamentary
GDP Per Capita (2023)	8,210.1 USD
Inflation (2023)	2.5%
Currency	Georgian Lari



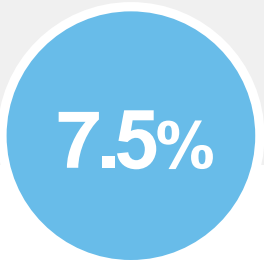
2 international seaport



3 international airport

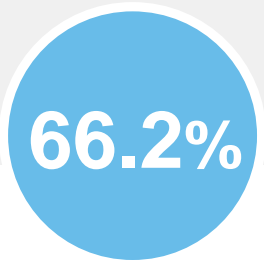


GDP in 2023



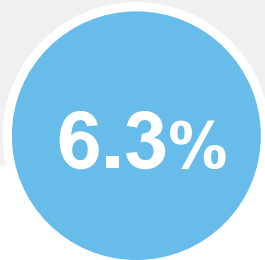
**Real GDP
Growth Rate**

(2023)



**Share of
Reinvestments**

(2019-2023 average)



**FDI to GDP
Ratio**

(2019-2023 average)



FDI inflow

(2023)

Georgia Standing Out

OECD FDI Regulatory Restrictiveness Index 2021



8th

Georgia ranks 1st among non-EU countries

TRACE Matrix 2021

Interaction: Contact with government



1st

Georgia ranks 29th in overall standings out of 194 countries

Safety Index 2023



18th

Georgia ranks 9rd in Europe

Global Services Location Index -GSLI 2023

KEARNEY

24th

Georgia ranks 8th in Europe

WJP Rule of Law Index 2022

Eastern Europe & Central Asia Region



1st

Georgia also ranks 7th in the group of Upper Middle Income countries

Candidate Status



Georgia has a Deep and Comprehensive Free Trade Area, an Association Agreement, and Visa-free travel regime with European Union

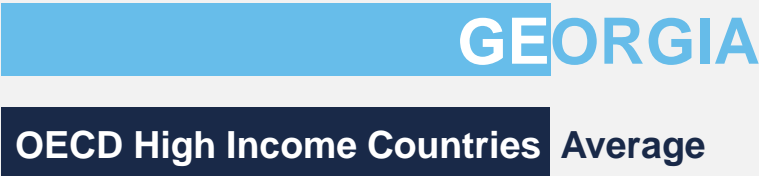
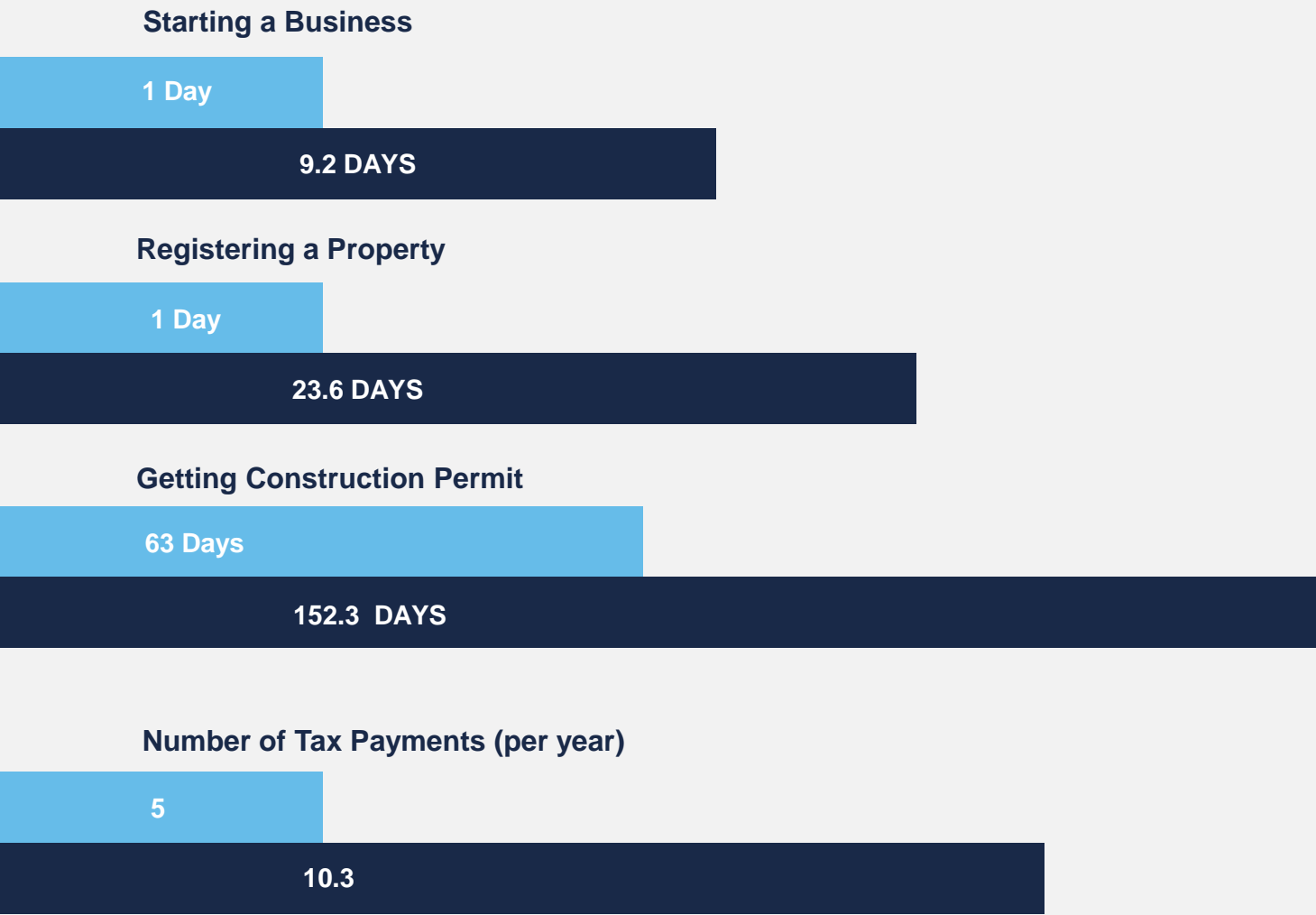
“Deep reforms in economic management and governance have earned [Georgia a reputation as star reformer](#)”

World Bank Group Georgia



Spend Less Time On Paperwork

Georgia Ranks 7th in Ease of Doing Business Ranking, Here's Why:



Your Nearshoring Destination

- EU - DCFTA
- UK - FTA
- EFTA - FTA
- CIS - FTA
- Turkey - FTA
- Ukraine - FTA
- China (incl. Hong Kong)

2.3



Free trade agreements cover
market with 2.3 bln population



Centrally located to
access Europe, Asia
and the Middle East



Simple and
service-oriented
customs policy and
administration



80% of goods are free
from import tariffs



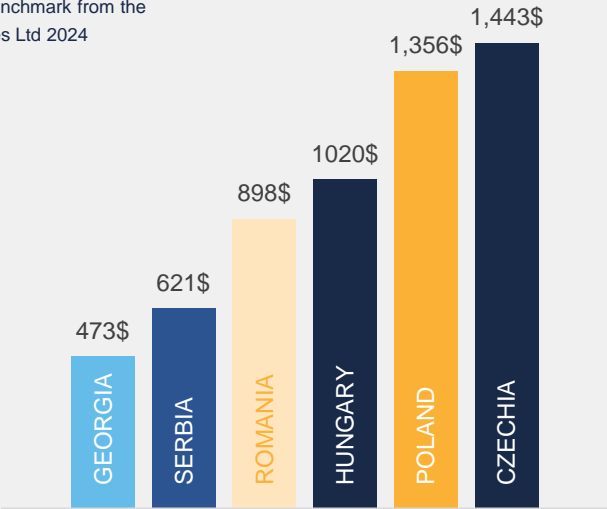
Membership of both
Middle Corridor and
TRACECA



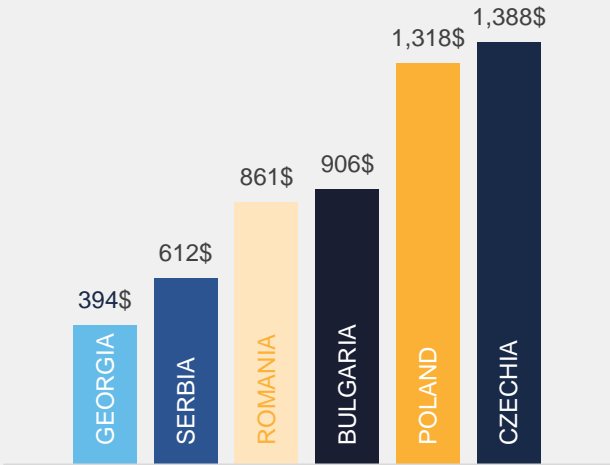
Connected to the
EU's Trans-European
Transport Networks

Access Young, Skilled And Competitive Talent Pool

Source: fDi Benchmark from the Financial Times Ltd 2024



Average Monthly Salary for Skilled Production Operative
(including social security)



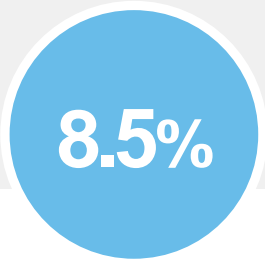
Average Monthly Salaries in Customer Service
(including social security)

‘We have found the Georgian workforce to be highly skilled, highly educated and add value to our company’ –

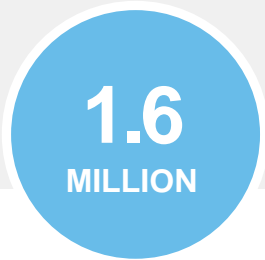
Ann Davies, Head of Country, Georgia, BP



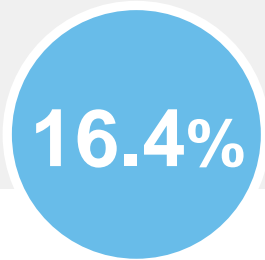
Flexible Labor Code



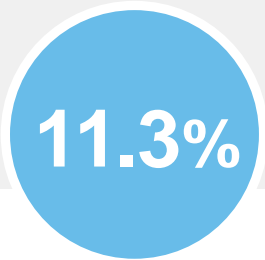
Labor Productivity Growth
(ILOSTAT)



Total Workforce



Unemployment



Unemployment with advanced education

Access To Fresh Talent Pool

Graduate Talent Pool

Over

122,000

graduated from public and private HEIs (bachelor, master and professional programs) in the last 5 years

Multi-lingual Skills

Approx

574,000

English, German, French and Italian speakers in major cities of Georgia

(Source: Deloitte research)

Specialized English, German and other European language schools available in the country

‘We have today a very good engineering team because they are very responsive and very well educated’

Arie Weisbort, CEO
Aerostructure Technologies Cyclone



98%

Literacy
Rate

64

HEIs

66

VETs

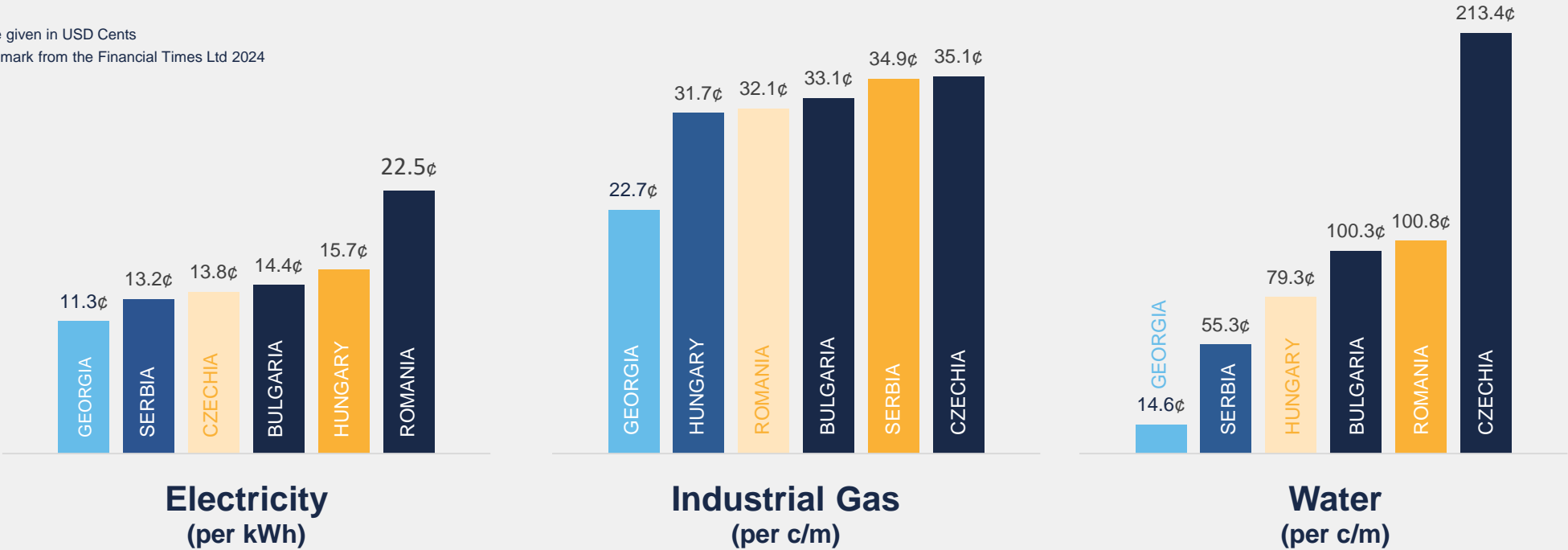
92%

Population with
Secondary
Education



Competitive Operational Costs

*all utility costs are given in USD Cents
Source: fDi Benchmark from the Financial Times Ltd 2024



Green Energy
70% of generation
form renewables



Power Exchange
Day ahead, intra day and
balancing markets
(operated By Nord Pool)



Corporate PPAs
All consumers
(ex. Household) can find
direct supplier



**Partially Deregulated
Gas Tariff**
Buyer can choose supplier
and negotiate price

Benefit From The Most Attractive Tax System

Taxation System

0% or
15%

Corporate Profit
Tax

20%

Personal Income
Tax

18%

Value Added
Tax

<1%

Property
Tax

0%, 5%,
or 12%

Import
Tax
(depending on
goods imported)

- Pension contribution* – 2% paid by Employer, 2% paid by Employee
- Personal Income taxes for interest, dividends and royalties are just 5%
- Double Taxation avoidance Treaties with 57 countries

*up to 2% paid by Government until savings reach 60,000 GEL

0%

Tax on Retained
Profit

4

Free Industrial
Zones

3rd

Least Tax Burden Country
in the World by Total Tax Rate
(% of profit)





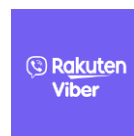
BUSINESS PROCESS OUTSOURCING (BPO, SSC and GBS)



IT



HOSPITALITY AND REAL ESTATE



LOGISTICS DISTRIBUTION AND STORAGE



RENEWABLE ENERGY



ADVANCED MANUFACTURING



MAERSK



SCHENKER



We Are Here To Support Your Business

FREE INDUSTRIAL ZONES

Special Tax Regime

- Exemption from all taxes except Personal Income Tax (20%), which is paid from employees' salaries (goods produced for export)
- In case of import from other territory of Georgia, the company has to pay VAT and 4% of revenue from national sales
- Simplified Procedures and Available Facilities
- Great Location: Tbilisi (capital city), Poti (sea port), Kutaisi (International Airport)

TAX INCENTIVES

International Company status

- Profit and personal income taxes for IT companies reduced to 5%

FINANCIAL INCENTIVES

State Support Programs

- Subsidies for loan interest payment – 3%
- Collateral Guarantee co-financing - up to 80% of the principal

FDI Grants

- Eligible sectors: electronics, auto & aircraft parts, BPO, MRO, logistic centers
- Cashback on investment costs, including workforce training costs
- Investment obligations:
 - Manufacturing of electronics, auto & aircraft parts - at least 100 new jobs created and USD 3 mln investment
 - BPO/SSC/GBS - at least 200 new jobs created and USD 0.8 mln investment
 - IT - at least 50 new jobs created and USD 0.8 mln investment
 - MRO, logistic centers - at least 50 new jobs and USD 3 mln investment

INVEST IN GEORGIA

GEORGIA

A PLEASURE DOING BUSINESS

Thank You

investinggeorgia.org

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